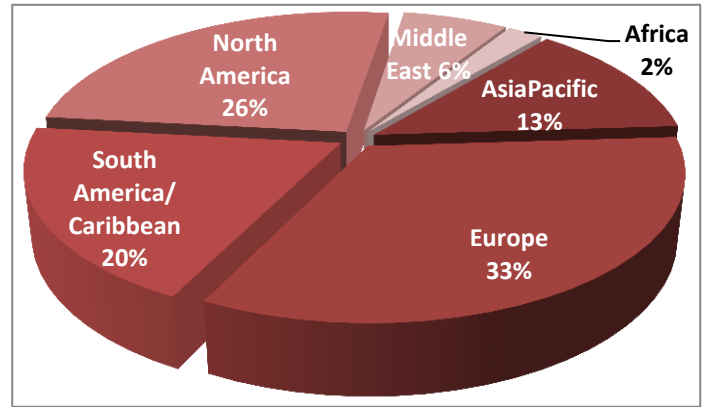


International Business Law Consortium



The International Business Law Consortium (IBLC) is an international alliance of select law practices with impeccable reputations

for service-oriented professionalism, providing clients with independent advice and concerted advocacy, local knowledge and global perspective, experienced counsel and innovative solutions.



The IBLC offers Members the advantage of trusted international business contacts and a platform from which to translate their local expertise and know how into international capabilities.



Independent Advice



Concerted Advocacy

The IBLC

Established in 1996 by the CENTER FOR INTERNATIONAL LEGAL STUDIES, the International Business Law Consortium (IBLC) currently brings together independent law, tax, and consultancy offices in **93 locations** with more than 2800 professionals across the globe.



Promoting Professional Services

The IBLC's Members combine local acumen with international perspective and work together for the cost- and time-effective delivery of independent advice and concerted transnational representation.

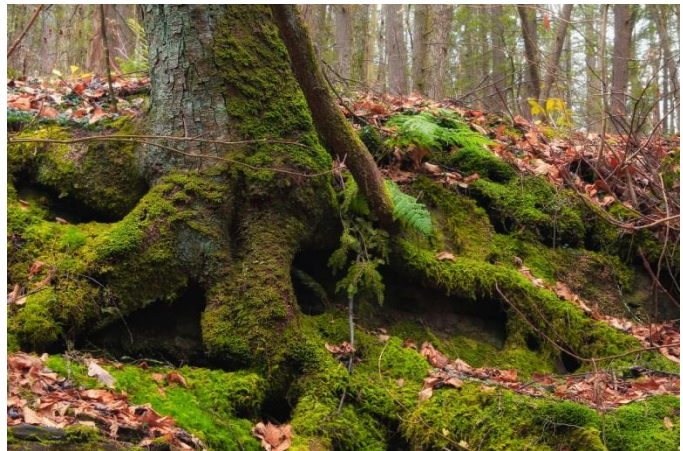
Membership

IBLC Membership is available on an exclusive basis, with not more than one Member admitted per market (city, state, province, or country, as appropriate) and extended only on the basis of invitation by the CENTER FOR INTERNATIONAL LEGAL STUDIES.

The IBLC does not focus solely on referrals or transfer of business, although, as with any association, regular contact among Members inevitably entails some impact on the exchange of business.

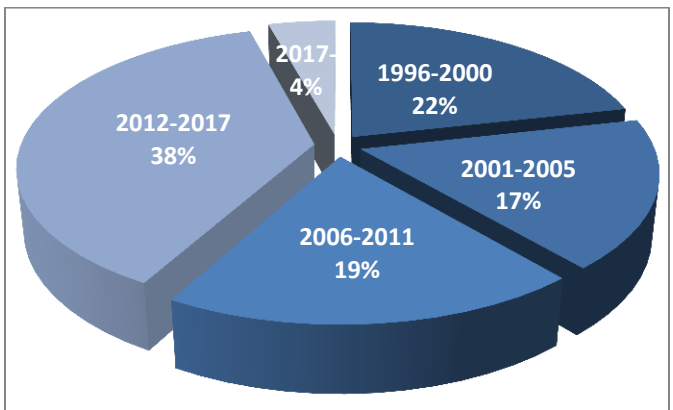
The IBLC is not a closed network of law firms and, therefore, implies no relationship among the Members precluding work with other law offices.

Its Members are linked by their common interest in deepening their knowledge, broadening their business contacts internationally and supporting legal educational, professional development and client service.



Local Knowledge

One third of IBLC Members hold membership for 15 years or longer; with an annual renewal rate exceeding 95%:



Membership Benefits

Meetings

There are two meetings (usually Thursday-Sunday) scheduled each year:

- A Business Meeting in March or April; and
- The Annual General Meeting in September or October.

These events feature topics of interest to international commercial practice and allow the attorneys of the IBLC Members to become better acquainted.

Relevant workshops are organised for business development.



Global Perspective

For each attorney delegate a Member sends to a retreat each year, it will receive a credit (currently €515 and up to three depending on membership category) on its membership renewal subscription the following year.

In order to maintain its exclusivity in IBLC, each Member must send a delegate to at least one meeting every other year.

Regional Meetings

The IBLC helps Members organise get-togethers near ABA, IBA, INTA or other

professional meetings in order to take advantage of travel synergies and to give the group and its Members' wider exposure.

The Secretariat encourages regional meetings so that attorneys from Members who cannot travel to the general meetings have an opportunity to meet fellow IBLC Members and deepen the relationships among the Member law offices.

Surveys

Market surveys, client surveys and internal surveys will be made on behalf of IBLC Members in view of providing them with relevant and timely data.

The conduct of such surveys through the IBLC or the CENTER FOR INTERNATIONAL LEGAL STUDIES lends an imprimatur of objectivity and global perspective.



Experienced counsel

Publications

A number of the publications and publishing activities serve the objectives of the IBLC.

Website

The website is a source of information for Members and a means of exposure beyond the Members. It is continuously being developed in order to offer Members and

website visitors evermore possibilities.

The public can view Members with their contacts, profiles, practice areas and latest news.

Members can enter restricted areas of the website where they can update their individual and office profiles, post news items and have access to internal developments, address lists, and discussions.

Online Social Networks

The IBLC is also maintains Member-only groups on [LinkedIn](#) and [Facebook](#) and also has public [LinkedIn](#), [Facebook](#) and [Google+](#) pages.

Referrals

Even though the IBLC does not focus on referrals within the group, a substantial amount of business is referred among the Members.



Innovative solutions

Seminars organised by the CENTER FOR INTERNATIONAL LEGAL STUDIES

The CENTER FOR INTERNATIONAL LEGAL STUDIES organises [international seminars](#) for lawyers each year and promotes IBLC Members' professional experts participating in these

through several initiatives and offering a number of discounts to all lawyers of IBLC Members.

The CENTER FOR INTERNATIONAL LEGAL STUDIES is also available to advise IBLC Members on the organisation of seminars and events for the legal and business public in their cities and at other strategic venues and to assist Members with surveys of clients, prospects and professionals.

Admission Procedure

Law offices interested in membership with the IBLC should contact Mr. **Christian Campbell** or Ms. **Manuela Wedam** at the IBLC's Permanent Secretariat who are glad to answer any inquiries and assist with further procedures.

Candidates for membership will be requested to complete a questionnaire, which will confirm its expertise in the fields of business law and suitability for IBLC membership, as well as its commitment to active participation with the IBLC.

After review, and pending acceptance, brief consultations on the candidate will be held with all current Members. Subsequent to the positive conclusion of the review process, the candidate will receive an official invitation to join the IBLC.

Admission dates are 1 June and 1 December of every year. The completed questionnaire should be received by the Secretariat 45 days prior to those admission dates.

Annual Membership Subscriptions

The annual subscription fees per office are based on the number of partners (equity

and non-equity)/shareholders. Rates are:

Category I € 1,750 p.a.
(1-10 Partners, eligible for 1 credit)

Category II € 2,875 p.a.
(11-25 Partners, eligible for 2 credits)

Category III € 4,000 p.a.
(26 or more Partners, eligible for 3 credits)

If a Member is represented at an official IBLC meeting, a **credit** system applies, and membership renewal rates will be reduced:

Category I: €1,235 (deducting 1 x €515)

Category II: €2,360 - €1,845 (deducting up to 2 x €515)

Category III: €3,485 - €2,455 (deducting up to 3 x €515)

There are no initiation fees.

Cancellation of Membership

Cancellation requires that written notice be given 90 days prior to completion of each 12-month membership period.

Such notice can be sent to the **IBLC Permanent Secretariat**

International Business Law Consortium

Secretariat

Matzenkopfgasse 19

5020 Salzburg, Austria

E: secretariat@iblc.com

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As 2017-12-01